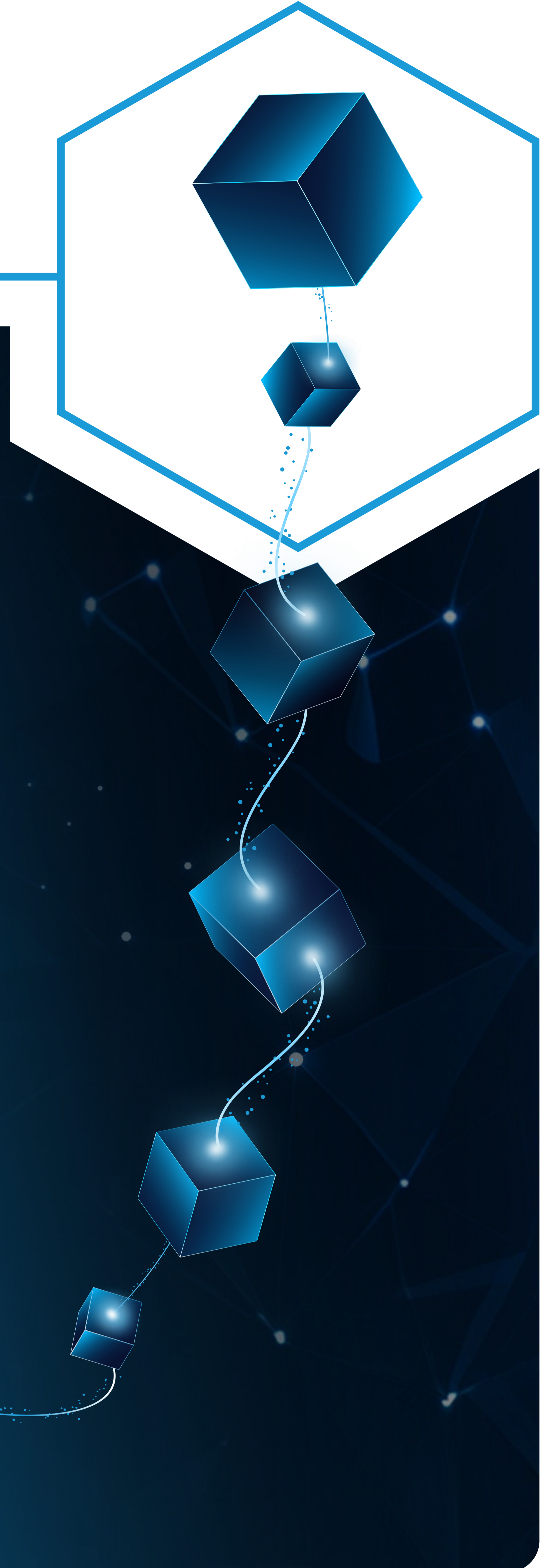


Kasm Partner Overview



Who is Kasm?

Kasm is a secure, containerized workspace and browser streaming platform that enables organizations to deliver fully isolated digital workspaces through the browser.

We help organizations answer a critical security and operations question:

“How do we provide secure access to apps, browsers, and AI tools without exposing our network or endpoints?”

Kasm allows users to access applications, desktops, and web sessions securely — without VPNs, without agents, and without data persistence on local devices.

How to Position Kasm

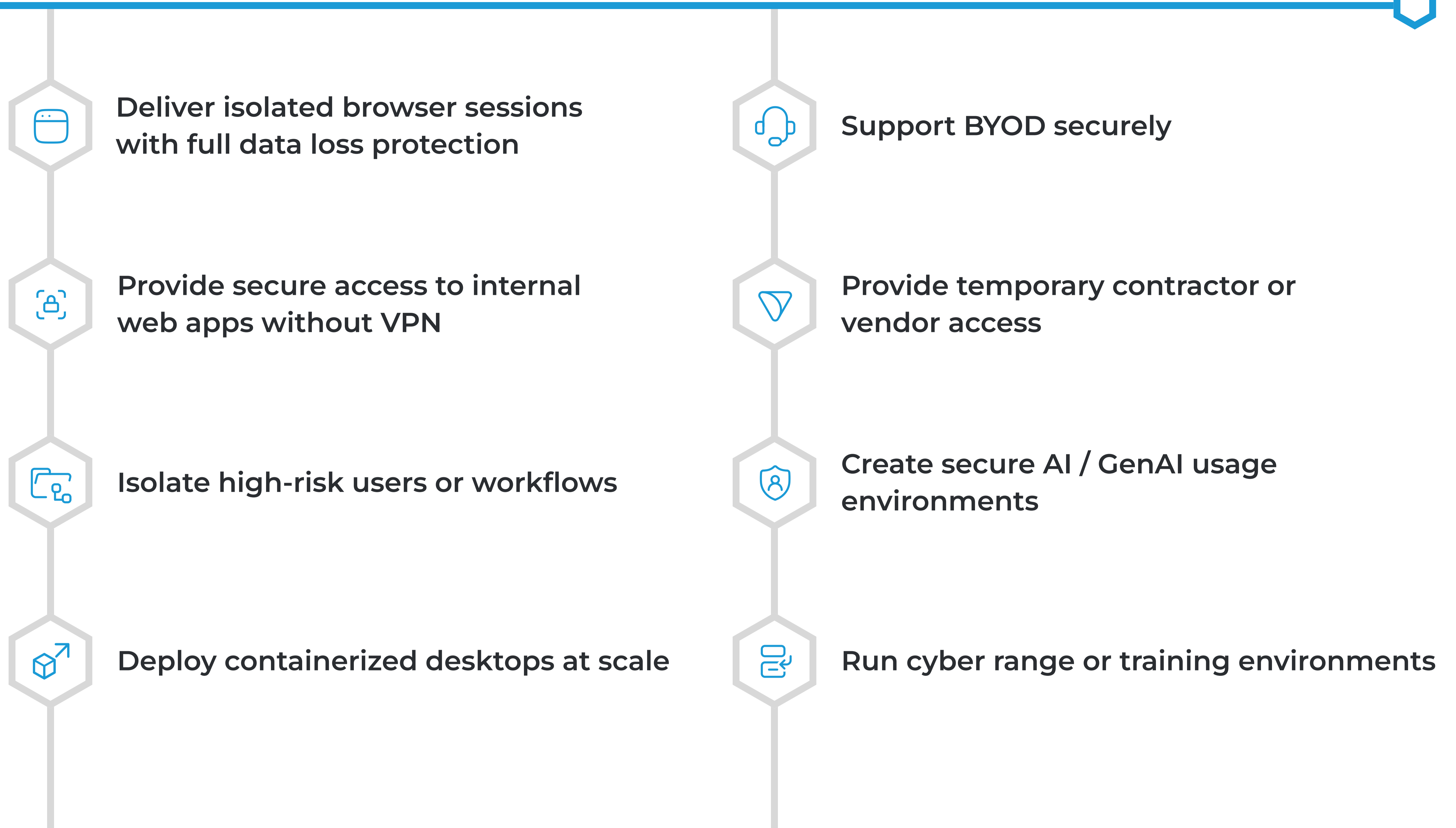
- ◊ Kasm is NOT traditional **VDI**.
- ◊ Kasm is NOT just a **secure browser**.
- ◊ Kasm is NOT a **VPN replacement alone**.

Kasm is a container-native, zero-trust workspace delivery platform that provides:

- ◊ Disposable, ephemeral browser sessions
- ◊ Secure remote access to internal web apps
- ◊ Isolated AI/LLM usage environments
- ◊ Contractor / third-party access environments
- ◊ Dev & cyber lab environments
- ◊ Secure access without network exposure

Think of Kasm as the platform that allows customers to move from network-based trust models to session-based security models.

The Kasm Platform Enables Organizations To:






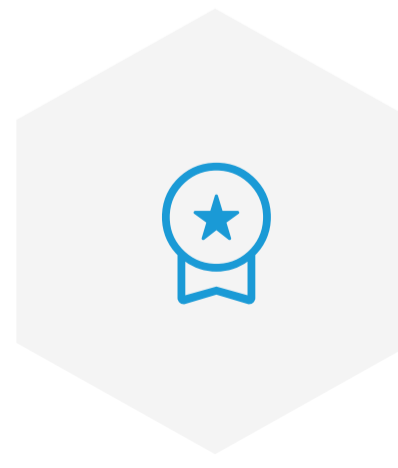

Core Differentiators

Container-Based Architecture

Kasm uses Docker-based containers instead of full virtual machines — resulting in:

- Lower infrastructure cost
- Faster startup times
- Greater scalability
- Higher density per host



 <p>Ephemeral & Disposable Sessions Every session can be destroyed after use eliminating persistence risk.</p>	 <p>Agentless Access Users connect via browser. No endpoint software required.</p>	 <p>Zero-Trust Ready No inbound firewall rules. No direct network exposure.</p>	 <p>Air-Gapped & On-Prem Capable Deployable in secure, classified, or regulated environments.</p>	 <p>API-Driven & Automatable Full REST API support for orchestration and automation.</p>
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When to Bring Up Kasm (What to Listen For)

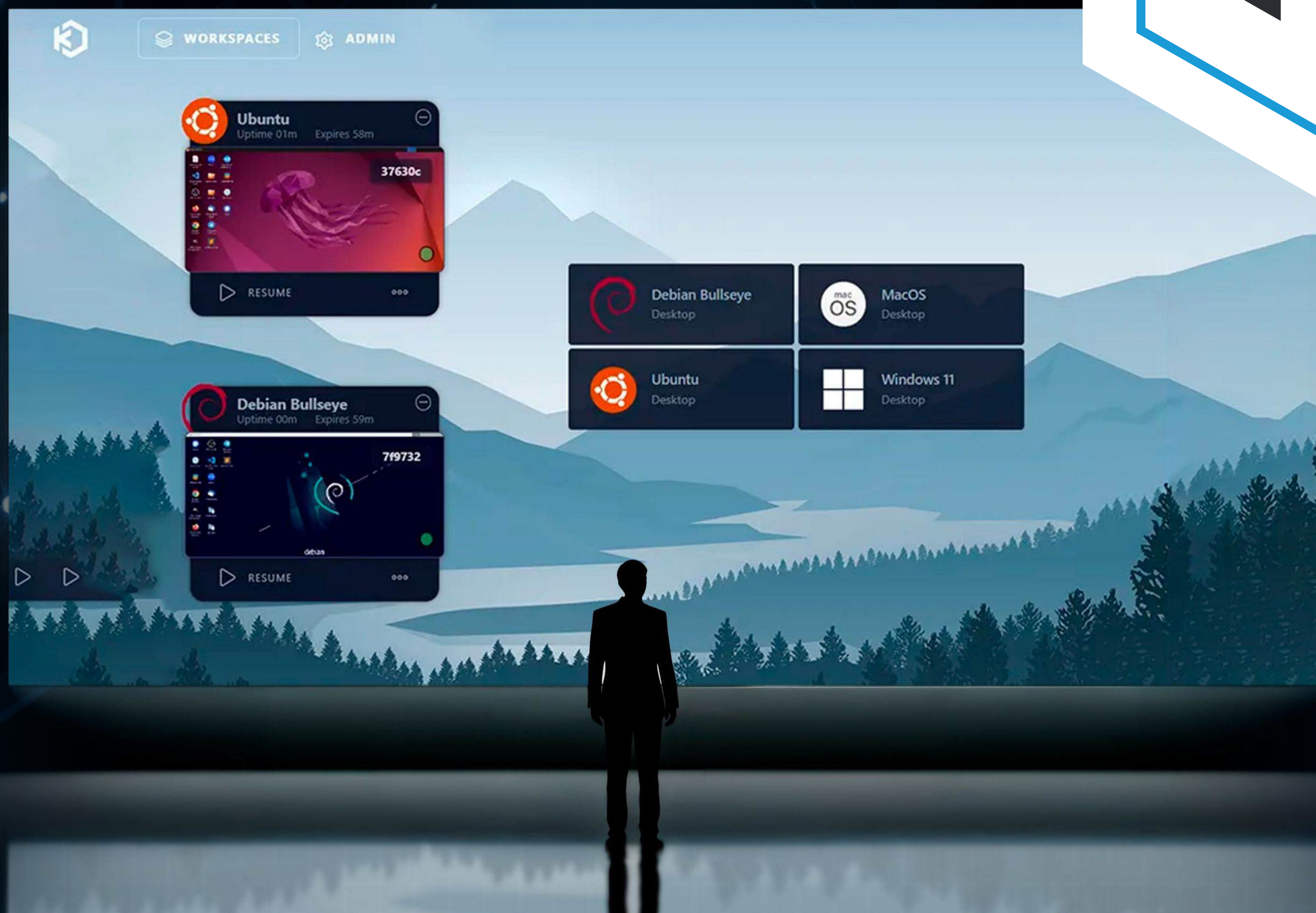
Be on the lookout for these signals:

- “We need to secure browser activity.”
- “We’re worried about data exfiltration.”
- “VDI is too expensive.”
- “We need to isolate AI usage.”
- “We want to give contractors access but not VPN.”
- “BYOD is becoming a risk.”
- “We need temporary environments for cyber or dev teams.”
- “We need secure remote access without exposing our network.”

Kasm Value for Your Customers

- Reduces infrastructure cost compared to traditional VDI
- Eliminates VPN attack surface
- Minimizes lateral movement risk
- Supports Zero Trust initiatives
- Enables secure AI adoption
- Protects sensitive data from unmanaged devices
- Scales efficiently across cloud, hybrid, or on-prem

The Kasm Platform Enables Organizations In:



Government & Defense

- ◊ Air-gapped secure browsing
- ◊ Classified environment access
- ◊ Contractor isolation



Financial Services

- ◊ Secure trading browser sessions
- ◊ Insider threat mitigation
- ◊ Regulatory compliance support



Healthcare

- ◊ Secure remote access to internal portals
- ◊ BYOD clinical workforce



Enterprise IT






- ◊ Developer environments
- ◊ Temporary project workspaces
- ◊ Secure SaaS access

Deployment Options



Partner Opportunity

Kasm aligns strongly with:

-  Zero Trust initiatives
-  Secure Access Service Edge (SASE) strategies
-  Cloud transformation programs
-  Cybersecurity modernization
-  AI governance initiatives

Kasm expands partner value by enabling:

-  Security transformation engagements
-  Infrastructure modernization projects
-  AI security offerings
-  Contractor & third-party access programs

